vWork State of the Fleet Survey

2026 Results

STATE OF FUEL

Q Are you considering purchasing an electric or hydrogen powered vehicle?

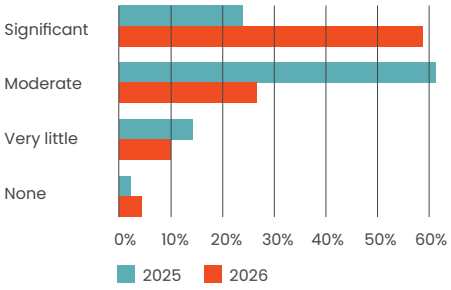
18%
Already have one
Down 9%

8%
Plan to get one in next year
Up 1%

49%
Possibly might get one in the future
Up 13%

25%
It's not an option
Down 5%

Q How big an impact does fluctuation fuel prices have on your bottom line?



STATE OF DRIVERS

Q How easy is it to find competent drivers?

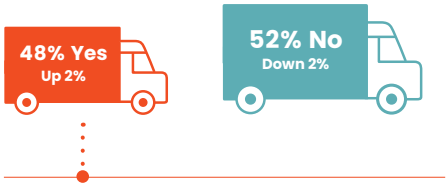
15%
Readily available
Down 1%

13%
Pretty impossible
Up 8%



72%
Getting harder
Down 7%

Q Do you use contract drivers?



8%	Only use contractors	**Up 3%**
17%	Use contractors regularly	**Up 3%**
23%	Only to fill the gaps	**Down 4%**

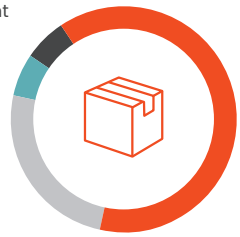
STATE OF OPERATIONS

Q How important is it for you/your drivers to be able to manage/prove they delivered at a certain time and place (DIFOT)?

6%
Not important
Down 3%

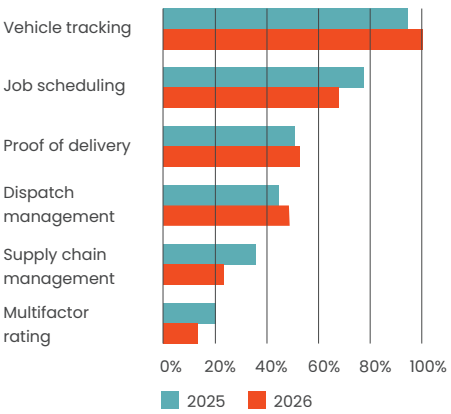
6%
Minor
Down 3%

25%
Somewhat
Up 4%



63%
Highly important
Up 2%

Q Do you have software to the following?



What does this tell us?

Insights from the vWork team

STATE OF FUEL

Most operators now feel the fuel squeeze. In 2026, 59% say fuel price fluctuations have a significant impact on their bottom line, up from 23% in 2025 and 38% in 2024. It is the biggest shift in this year's survey. Alternative fuels look like a long-term story. About 8% plan to buy an electric or hydrogen vehicle within the next year, the same as in each of the past two years, and roughly one in four rule it out. The share who already have one jumped to 27% last year and has settled back to 18%. When fuel is a significant cost for most operators, route optimization and efficient driving practices matter even more.

Three-year view	2024	2025	2026	Trend
Fuel price has a significant impact	38%	23%	59%	**Trend up**
Plan to buy electric or hydrogen within a year	8%	7%	8%	**Steady**
Rule out electric or hydrogen	24%	30%	25%	**Steady**

STATE OF DRIVERS

The driver shortage is not easing. Around 85% of respondents say finding competent drivers is getting harder or pretty impossible, and that has barely moved in three years (87% in 2024, 84% in 2025 and 85% in 2026). Only about one in seven say drivers are readily available. Contract driver use fell sharply after 2024, from 70% to 46%, and edged up to 48% this year. Among those who use contractors, more now rely on them regularly or exclusively (12 of 23 users in 2026, against eight of 20 in 2025), although the base is very small. That reinforces the need for tools that get new and contract drivers productive fast while keeping service and compliance on track.

Three-year view	2024	2025	2026	Trend
Finding drivers is getting harder or pretty impossible	87%	84%	85%	**Steady**
Use contract drivers	70%	46%	48%	**Down in 2025**

$$$ STATE OF OPERATIONS

Proving delivery matters more every year. Those rating DIFOT highly important rose from 53% to 61% to 63%. 88% now rate it at least somewhat important, up from 76% in 2024. Proof of delivery software has also risen each year, from 44% to 50% to 51%, but it still sits well behind the importance operators place on it. Among respondents who answered the software question, vehicle tracking is now universal (79% in 2024, 100% in 2026), while supply chain management software has fallen from 39% to 33% to 23%. Operators know where their vehicles are. Fewer have the tools to manage and prove the work itself.

Three-year view	2024	2025	2026	Trend
DIFOT is highly important	53%	61%	63%	**Trend up**
Proof of delivery software	44%	50%	51%	**Trend up**
Vehicle tracking software	79%	95%	100%	**Trend up**
Supply chain management software	39%	33%	23%	**Trend down**

A bit about the Survey and vWork

The survey was taken from a sample of 50+ responses in 2026. This is the third year we have run it, so this report shows the change from 2025 and the commentary draws on three years of results. It is not intended to be a statistically significant survey. It is, however, hopefully a useful view of industry sentiment across some topical themes, which we will repeat annually to see what has shifted. Percentages use the number of respondents who actually answered each question.

If you don't already know us, vWork is a leading delivery management solution provider covering route optimization, proof of delivery and a whole lot more. To see if vWork could work for you please take a look at vworkapp.com.

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